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## LITIGATION SKILLS WORKSHOP

Wednesday  
March 25, 2020  
12:00 p.m.-4:00 p.m.

Preceding DRI's Medical Liability and Health Care Law Seminar | Austin, TX

# From Blank Canvas to Masterpiece: The Art of the 30(B)(6) Deposition



**W**ith plaintiffs' attorneys attempting to circumvent written discovery limitations through 30(B)(6) depositions, successful trial attorneys need to be attuned to analyzing and deconstructing the 30(B)(6) deposition notice properly and determining the appropriate corporate designee(s) at the outset. Defense counsel can stop plaintiffs' counsel in their tracks with thorough preparation of these witnesses and effective defense of these depositions, including instruction on the reptile theory.

The DRI Litigation Skills Committee is excited to present DRI's Litigation Skills Workshop in conjunction with this seminar, providing attendees of this interactive program with the tools necessary to push back on the deposition notice and, ultimately, prepare and defend the witness at deposition. One-on-one and small group exercises will ensure that you are prepared to mount an impactful defense.

View the seminar brochure and register for the seminar and workshop at <http://bit.ly/DRIMedLiab2020>

*Take advantage of this valuable opportunity to practice techniques with highly skilled trial attorneys.*

**LITIGATION SKILLS WORKSHOP**

**Preceding DRI’s Medical Liability and Health Care Law Seminar | Austin, TX**

<p>11:30 a.m.    <b>Registration</b></p> <p>12:00 p.m.    <b>Welcome and introduction</b></p> <p>12:05 p.m.    <b>How to Respond to the 30(b)(6) Notice and Select the Best Possible Witness for Your Case</b>                  What has the other side requested, who’s most knowledgeable, and is that the best person to present to a jury?</p> <p>12:20 p.m.    <b>What Could Go Wrong?</b>                  Instructors will walk you through a mock deposition, pointing out pitfalls, potential surprises, and other issues for which you will need to be prepared when taking and defending these depositions.</p> <p>12:35 p.m.    <b>Preparing Your Witness for Deposition</b>                  You will be walked through the key issues in preparing your witness for deposition, including the focus of your case, the issues that plaintiff will address, and tricks the client can expect from counsel for the other side.</p> <p>12:50 p.m.    <b>Addressing the Reptile Theory</b>                  Instructors will outline how to prepare your witness for reptile theory questions, including “before and after” clips of sample depositions.</p> <p>1:15 p.m.     <b>Now It’s Your Turn</b>                  In a small group setting and with the assistance and oversight of your instructors, you will prepare your witness and obtain feedback regarding the process and your techniques.</p>	<p>1:45 p.m.    <b>Taking It All In</b>                  Discuss the small group exercise, ask additional questions, and hear from the group leaders about techniques that they use in everyday practice while preparing their witnesses and clients.</p> <p>1:55 p.m.    <b>Refreshment Break</b></p> <p>2:10 p.m.    <b>Putting It All Together</b>                  Each attendee will have the opportunity to take and defend the relevant deposition, while instructors watch the events and provide real-time suggestions and feedback. In addition, you will have the chance to watch others take and defend the same deposition, to see how they might address the same issues.</p> <p>3:25 p.m.    <b>What’s This Really Going to Look Like?</b>                  Instructors will walk you through a mock deposition, pointing out the key themes, order of questions, and other issues for which you will need to be prepared when taking and defending these depositions.</p> <p>3:45 p.m.    <b>Wrapping It Up</b>                  Participate in a final discussion regarding what has been learned, what the instructors saw during the exercise, what the attendees saw from the instructors, and additional tips for successful depositions.</p> <p>4:00 p.m.    <b>Adjourn</b></p>
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Space is limited and spots will go fast! Seminar attendees pay only \$300 (\$475 to attend only the workshop). See additional details on the Medical Liability and Health Care Law Seminar registration page.

*Speakers*



**Laura D. Eschleman**  
 Nall & Miller, Atlanta, GA



**Christopher B. Turney**  
 Van Osdol, Kansas City, MO

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