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LITIGATION SKILLS WORKSHOP

Wednesday,
December 4, 2019
1:00 p.m.–5:00 p.m.

Preceding DRI's Insurance Coverage and Practice Symposium | New York, NY

From Blank Canvas to Masterpiece: The Art of the 30(B)(6) Deposition



With plaintiffs' attorneys attempting to circumvent written discovery limitations through 30(b)(6)

depositions, successful trial attorneys need to be attuned to analyzing and deconstructing the 30(b)(6) deposition notice properly and determining the appropriate corporate designee(s) at the outset. Defense counsel can stop plaintiffs' counsel in their tracks with thorough preparation of these witnesses and effective defense of these

depositions. The DRI Litigation Skills Committee (formerly "Trial Tactics") is excited to present the Litigation Skills Workshop in conjunction with this seminar, providing attendees of this interactive program with the tools necessary to push back on the deposition notice and ultimately prepare and defend the witness at deposition. One-on-one and small group exercises will ensure that you are prepared to mount an impactful defense.

View the seminar brochure and register for the seminar and workshop at <http://bit.ly/2xRRgU5>

Take advantage of this valuable opportunity to practice techniques with highly skilled trial attorneys.

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12:30 p.m.	Registration	2:45 p.m.	Defending the 30(b)(6) Depo: Tips and Strategies Review fact scenarios for your mock deposition, discuss the themes and issues, and devise strategies for defense based on plaintiff's anticipated approach.
1:00 p.m.	Welcome and introduction		
1:05 p.m.	How to Respond to the 30(b)(6) Notice: Objections, Motions, and Strategies Clinical policies. Staffing. Employee training. Financial information. Document retention and production. What topics have been identified, what objections can be asserted, and what motions should be brought and why?	3:10 p.m.	What's This Going to Look Like? Instructors will conduct a mock deposition to demonstrate techniques and prepare you for your own mock depositions.
1:25 p.m.	Selecting and Preparing Your Witness(es) for the Deposition Is the person with the most knowledge the best witness? Tips for selecting the best corporate witness or witnesses and why. Plus, key principles for preparing the corporate witness, focusing on the themes of the case and avoiding tricks and traps, such as the reptile theory and profits over people.	3:30 p.m.	Now It's Your Turn Each attendee will have the opportunity to take and defend a 30(b)(6) deposition while instructors provide real-time suggestions and feedback. Learn from colleagues as you observe and share insights.
2:00 p.m.	Learn from Those Who Weathered the Storm Hear from witnesses who have been through the 30(b)(6) experience, as well as trial attorneys who have guided their clients through 30(b)(6) depositions and the lessons learned.	4:50 p.m.	Wrapping it Up Synthesize your takeaways in a final discussion with instructors and colleagues so you are equipped for your next 30(b)(6) deposition.
2:30 p.m.	Refreshment Break	5:00 p.m.	Adjourn

Space is limited and spots will go fast! Seminar attendees pay only \$300 (\$475 to attend only the workshop). See additional details on the Insurance Coverage and Practice Symposium registration page.

Speakers



Daniel J. (Dan) Arnett
Arnett Law Group LLC, Chicago, IL



Penelope M. (Penny) Deihl
Clark Hill PLC, Los Angeles, CA



Thomas P. (Tom) Murray, Jr.
Hanover Insurance, Grand Rapids, MI

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