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## LITIGATION SKILLS WORKSHOP

Wednesday,  
February 19, 2020  
12:30 p.m.–4:30 p.m.

Preceding DRI's Toxic Torts and Environmental Law Seminar | Phoenix, AZ

# From Blank Canvas to Masterpiece: The Art of the 30(B)(6) Deposition



**W**ith plaintiffs' attorneys attempting to circumvent written discovery limitations through 30(b)(6)

depositions, successful trial attorneys need to be attuned to analyzing and deconstructing the 30(b)(6) deposition notice properly and determining the appropriate corporate designees at the outset. Defense counsel can stop plaintiffs' counsel in their tracks with thorough preparation of these witnesses and effective defense of these depositions. The DRI Litigation Skills Committee (formerly "Trial Tactics") is

excited to present the Litigation Skills Workshop in conjunction with this seminar, providing attendees of this interactive program with the tools necessary to push back on the deposition notice and ultimately prepare and defend the witness at deposition. One-on-one and small group exercises will ensure that you are prepared to mount an effective defense.

View the seminar brochure and register for the seminar and workshop at <http://bit.ly/DRIToxicTorts2020>

*Take advantage of this valuable opportunity to practice techniques with highly skilled trial attorneys.*

**LITIGATION SKILLS WORKSHOP**

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<p>12:30 p.m. <b>Registration</b></p> <p>1:00 p.m. <b>Welcome and Introduction</b></p> <p>1:05 p.m. <b>How to Respond to the 30(b)(6) Notice: Objections, Motions, and Strategies</b>                  Company knowledge and safety. State of the art. Financial information. Document retention and production. What topics have been identified, what objections can be asserted, how should they be asserted, and what motions should be brought and why?</p> <p>1:25 p.m. <b>Selecting and Preparing Your Witness(es) for the Deposition</b>                  What if nobody knows what the company knows? Is the person with the most knowledge the best witness? Learn tips for selecting the best corporate witness or witnesses, as well as key principles for preparing the corporate witness, focusing on the themes of the case and avoiding tricks and traps.</p> <p>2:00 p.m. <b>Defending the 30(b)(6) Deposition Part 1: Combating the “Reptile Theory”</b>                  What is the “reptile theory”? How do you prepare your witnesses for “reptilian” questions? What are some best practices when looking for, objecting to, or responding to these questions?</p>	<p>2:30 p.m. <b>Refreshment Break</b></p> <p>2:45 p.m. <b>Defending the 30(b)(6) Deposition Part 2: Tips and Strategies</b>                  Review fact scenarios for your mock deposition, discuss the themes and issues, and devise strategies for defense based on plaintiff’s anticipated approach.</p> <p>3:10 p.m. <b>What’s This Going to Look Like?</b>                  Instructors will conduct a mock deposition to demonstrate techniques and prepare you for your own mock depositions.</p> <p>3:30 p.m. <b>Now It’s Your Turn</b>                  Each attendee will have the opportunity to take and defend a 30(b)(6) deposition while instructors provide real-time suggestions and feedback. Learn from colleagues as you observe and share insights.</p> <p>4:50 p.m. <b>Wrapping It Up</b>                  Synthesize your takeaways in a final discussion with instructors and colleagues so you are equipped for your next 30(b)(6) deposition.</p> <p>5:00 p.m. <b>Adjourn</b></p>
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Space is limited and spots will go fast! Seminar attendees pay only \$300 (\$475 to attend only the workshop). See additional details on the Toxic Torts and Environmental Law Seminar registration page.

*Speakers*



**Kyle A. Lansberry**  
 Lewis Wagner LLP, Indianapolis, IN



**Lea Ann Smith**  
 Butler Snow, New Orleans, LA



**Matthew T. Wagman**  
 Miles & Stockbridge, Baltimore, MD

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